

TESTIMONIALS

Alexander Schulgowski, Sales Director Eastern Europe, Dividella:

At this trade fair we are working with our representative in the Russian Federation and the CIS countries Mikhail Kurako. We manufacture packaging machines making packs for pharmaceutical products out of carton blanks. The machine forms the pack, puts the products into it, seals the pack, and overprints it. This is our second year at upakovka. Our main trade fair is Pharmtech, but for some reason our important clients do not come thereto in November, coming to upakovka instead. For us this exhibition is rather not typical, because it features solutions for all segments. We are not quite used to it. The number of customers is not that high, but among them are those who will later bring advantageous projects and orders. That is why we decided that the money, the time and the efforts we put into it would pay off. In principle with good advertising one can gain from the exhibition even more.