

## TESTIMONIALS

**Alexander Puzikov, President of Packmash Association, Commercial Director of Bestrom:**

We have not missed a single trade show and are not going to do this. Whatever the case the trade fair is communication with other companies. Far from all can be found on the Internet. It is unlikely that anything may substitute the trade fair, at the end of the day people want to see everything live. That is why it is very important that they can do it in one place. We also keep an eye on the novelties offered by other manufacturers. At upakovka we are presenting a new sloped vertical form packaging machine. This is a multifunction machine that can make packs of all kinds and forms with various devices, e.g., zip locks, hanging strips, clip closures, fin seals, flat bottoms and tops. Likewise this machine can pack up products weighing 50 g to 15 kg. I have not noticed any dramatic changes compared with last year, but there are fewer information gathering managers. There are competent people, company heads who make direct decisions. On the third day of the trade fair there are still as many people as before, therefore I hope the trade fair will be rewarding.